

Reflex

LAND DEVELOPMENT



Turn your land into communities with the Reflex ERP.

Our Land Development software manages the process from beginning to end, from raw land acquisition to lot payouts.

Control and organize raw land holdings in one complete system, determine how much land needs to be developed, estimate future stages, track budget, and more—all with Reflex.

Raw Land Holdings

Land Development

Budgeting and Cashflows

Lot Inventory

Lot Sales

Web Portals: Supplier AP/Compliance,
Consultants, Purchasers

Analytics, Business Intelligence,
and Reporting

Manage every aspect of your project with our land development-specific modules:

Lot Agreements

Dashboard (Demo Master Demo Land) Project Costing (Land Development) (Demo Master Demo Land)

Processing Maintenance Tools Reporting

Search View Edit Query Analysis Lot Inventory

Project #: 100 Project Name: Ambleside Phase 1

Search View Edit

Header Details

Agreement Financial Taxes Holds

Lot: 01 Block: A Plan: AMB1012015

Agreement # 14 Status: Lot Sale Created

Defaults Load

Prime Source: Royal Bank

SharePoint (0)

Direct Attachments (1)

Financial

Sale Type: Presale

GST: PST:

Actual Sell Price: 173,600.00 Actual Down Payment: 26,040.00

Cost of Sales: 102,467.32 Payout Extensions Granted: 0

Early Payout

Discount %: 0.00 Discount \$: 0.00

Penalty %: 0.00 Penalty \$: 0.00

Purchasers

Purchaser Type: Builder Primary Purchaser: [dropdown]

Purchaser 2: [dropdown] Purchaser 3: [dropdown]

Purchaser Assumption

Assumed Purchaser: [dropdown] Assumed Date: [dropdown]

Key Dates

Agreement Date: 5/1/2015 Closing Date: [dropdown]

Sale Date: 6/16/2015 Interest Adjustment Date: 8/1/2015

Arrears Interest Date: 11/1/2015 Expected Payout Date: 8/29/2015

Original Arrears Date: 11/1/2015 Estimated Release Date: 7/30/2015

Actual Release Date: 8/29/2015

Collection Reminder Sent: Down Payment Notice Sent:

Agreement History

Agreement #	Agreement Date	Status	Pre-Sale	Purchaser Type	Purchaser	Phone #	Sell Price	Sale Date	Closing Date
14	5/1/2015	Lot Sale Created	<input checked="" type="checkbox"/>	Builder	Jayman MasterB...	780-481-6666	173,600.00	6/16/2015	
2	1/1/2015	Cancelled	<input checked="" type="checkbox"/>	Builder	Dolce Vita Homes	780-406-6195	173,600.00	5/1/2015	

Record 1 of 2

Agreement History Letter of Credit Management Fees Additional Fees Program Fees Hold Attachments Extension History Lot Levies

Details

Drag a column header here to group by that column

Description	Offset Days	Offset Date	Date
Actual Payout Date	30	Lot Payout Generation Date	
Actual Release Date	0	Expected Payout Date	8/29/2015
Agreement Date	0		5/1/2015
Agreement Receipt Date	5	Agreement Date	5/6/2015
Approval Date	0		
Architectural Inspection Fee Due Date	10	Actual Release Date	9/8/2015
Arrears Interest Date	0		11/1/2015
Closing Date	0		
Collection Reminder Sent Date	5	Arrears Interest Date	11/6/2015
Construction End Date	270	Construction Start Date	5/10/2016
Construction End Date Extension	30	Construction End Date	6/9/2016
Construction Start Date	10	Initial Inspection Date	8/14/2015
Construction Start Date Extension	30	Construction Start Date	9/13/2015
Customer Hold Check Receipt Date	0		
Estimated Release Date	90	Agreement Date	7/30/2015
Expected Payout Date	120	Agreement Date	8/29/2015
Expected Transfer Date	1	Actual Payout Date	
Final Inspection Date	30	Initial Inspection Date	9/3/2015

Record 1 of 28

Interest Deposits Additional UDFs 3rd Party Purchaser Info Additional Dates

Actions

Post Presale Deposits Route Agreement

Agreement Documents Document Library

Agreement Extension

Track all agreement information and generate lot sale agreements from directly within Reflex.

Project Actuals

Dashboard (Demo Master Demo Land)

Home Page Manage Key Control Routing Manager Supplier Management Sales Management Corporate Financial Project / WO Management Distribution Land Sales Management

Land Development

KBI Search Project Information Communications Queries

Project Detail Query Sales Projections vs. Actual Sales Projections vs. Actual

Query Results

Grid Analysis

Drag a column header here to group by that column

Project #	Project Name	Job Cost Group	Job Cost Code	Original Budget	Revised Budget	Approved Budget	O/S Comments	Total Actuals + Commitments	% Actuals	% Actuals +
100	Ambleside Phase I	10 Property Purchase	1010 Purchase Price	0.00	0.00	0.00		0.00	0.00	0.00
100	Ambleside Phase I	10 Property Purchase	1020 Legal on Purchase	30,000.00	30,000.00	30,000.00		0.00	0.00	0.00
100	Ambleside Phase I	10 Property Purchase	1030 Allocation of Land Costs	475,000.00	475,000.00	475,000.00		0.00	0.00	0.00
100	Ambleside Phase I	20 Professional Fees	2010 Feasibility Study	11,500.00	11,500.00	11,500.00	8,500.00	8,500.00	0.00	0.00
100	Ambleside Phase I	20 Professional Fees	2020 Environmental Impact Study	15,800.00	15,800.00	15,800.00		0.00	0.00	0.00
100	Ambleside Phase I	20 Professional Fees	2030 Planning	10,500.00	10,500.00	10,500.00		0.00	0.00	0.00
100	Ambleside Phase I	20 Professional Fees	2040 Zoning	149,850.00	49,850.00	149,850.00	199,400.00	199,400.00	0.00	0.00
100	Ambleside Phase I	20 Professional Fees	2050 Surveys	12,580.00	12,580.00	12,580.00		0.00	0.00	0.00
100	Ambleside Phase I	20 Professional Fees	2060 Engineering	17,850.00	25,000.00	25,000.00	25,000.00	25,000.00	0.00	0.00
100	Ambleside Phase I	20 Professional Fees	2070 Geotechnical	15,800.00	15,800.00	15,800.00		0.00	0.00	0.00
100	Ambleside Phase I	20 Professional Fees	2080 Landscape ENG/Design	5,300.00	5,300.00	5,300.00		0.00	0.00	0.00

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Chart

Saved Charts

Reflex Analytics™

Job Cost Group	Ambleside	Citadel Outlet Mall	Windermere
10 Property Purchase	1,148,700	1,336,975	1,627,335
20 Professional Fees	281,950	101,000	313,330
30 Underground	506,160	281,000	655,000
40 Earth Works	704,000	250,000	995,000
50 Surface	598,030	370,000	960,000
60 Signage	192,930	200,000	278,000
70 Landscaping	189,991	295,000	395,000
80 Marketing	242,600	70,000	283,000

Selection Criteria

Land Queries

Sales Projections vs. Actual

Saved Selections Sales Projections VS Actual

As At: 2015 July

Project: **Not Selected

Project Name: **Not Selected

Lot Class: **Not Selected

Lot Sub Class: **Not Selected

Every cost can be viewed in a grid or chart. With Reflex Land Development, users never have to run reports to access project information (although the software still boasts hundreds of on-demand reports).

“ Reflex has allowed us to reduce our reliance on manual spreadsheets for reporting. We have also been able to stop using multiple software programs to handle our day to day operations as Reflex can handle it all.

*Jeremy Meinema, Finance and Sales Manager,
City of Saskatoon – Saskatoon Land*



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