



CASE STUDY

SUMMIT VALVE AND CONTROLS INC.

Reflex ERP promotes sustainability by enabling paperless office environment for western Canadian distribution

About

Summit Valve and Controls Inc. has been distributing and providing service for industrial and municipal valves and automation products for more than 20 years. Based out of Edmonton, with regional offices in Calgary, Winnipeg, Saskatoon, and Vancouver, Summit also offers complete valve, actuator, instrumentation and accessories, engineering, and start-up services alongside a number of innovative valve and automation products.

The company works with manufacturers throughout western Canada and offers best-in-class customer service and support to both suppliers and customers.



www.summitvalve.com 

As an industry leader in the distribution and service of industrial and municipal valves and automation products, Summit Valve and Controls wanted to continue improving the way its business was managed by selecting an ERP software solution. The right ERP system would allow Summit to automate business processes and streamline supply chain and distribution workflows throughout the company, helping reach LEAN Enterprise goals and promote sustainability within the workplace.

Not only did Summit require a comprehensive and fully integrated ERP to manage the entirety of the business's information and data, the software itself would have to adhere to Summit's goals as a 'green supplier'—the ERP should help to reduce the company's carbon footprint by promoting a paperless office environment and reducing duplication and waste. The selected ERP system should offer real-time functionality so that relevant information would be available whenever necessary and could help improve the communication disparities between different departments.

CHALLENGE • • • • •

Very few ERP systems offer a full supply chain management module that is fully integrated with the core modules of the system, such as financials, human resources, work orders, relations management, dashboards, and more. In order for Summit to have full information management functionality while achieving LEAN Enterprise goals, the company needed to select a powerful and modern system that wasn't based on old legacy technology and that could help Summit reduce paper waste while streamlining business processes. The solution would have to be designed to fit the way Summit does business and offers extensive personalization without the need for custom development.

SOLUTION ● ● ● ● ● ●

By selecting the Reflex ERP, Summit was able to achieve its LEAN Enterprise goals and improve overall productivity with the next generation functionality of the Reflex solution. Reflex's real-time data updates and fully integrated system meant that Summit was able to enjoy seamless management of all levels of the organization.

"We now have an appreciation of the value of true master data management," says Summit President Michel Leroux. "We are able to look at real time data anytime and anywhere and turn it into the information we need to run our company and serve our clients in the most effective manner."

The Reflex ERP currently provides a full system that fits Summit's line of business and it did not require any customization prior to implementation—an issue that can become costly with other ERP systems. With Reflex, users at Summit can enjoy extensive personalization of the user interface, dashboards, and more, without the need for any customization of the software.

RESULTS ● ● ● ● ● ●

Summit has experienced tremendous expansion over the past decade and the company has exceeded sustainability goals by eliminating almost all paper use within the office.

"In addition to enjoying the benefits of having one fully integrated ERP solution with no "bolt-ons," we have also implemented the Reflex embedded document manager that has allowed us to achieve a 99% paperless office environment," says Leroux. Thanks to Reflex, Summit now has greater control over business information and work processes, and is fully living up to its reputation as a green supplier, increasing environmental awareness and reducing the company's overall carbon footprint.

About Reflex

Reflex Enterprise Solutions Group Inc. is a software development company based out of Edmonton, Alberta. For more than 30 years, we have provided modern business and technology solutions to a wide variety of clients, on a national and international level.

Our client experience includes industries such as construction, distribution, manufacturing, land development, and property management, as well as public sector and government clients. Not only do we deliver a software solution to help clients address the challenges of today, we also build lasting business partnerships with our clients. We measure our success by the value we deliver and not by the number of products we sell.

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